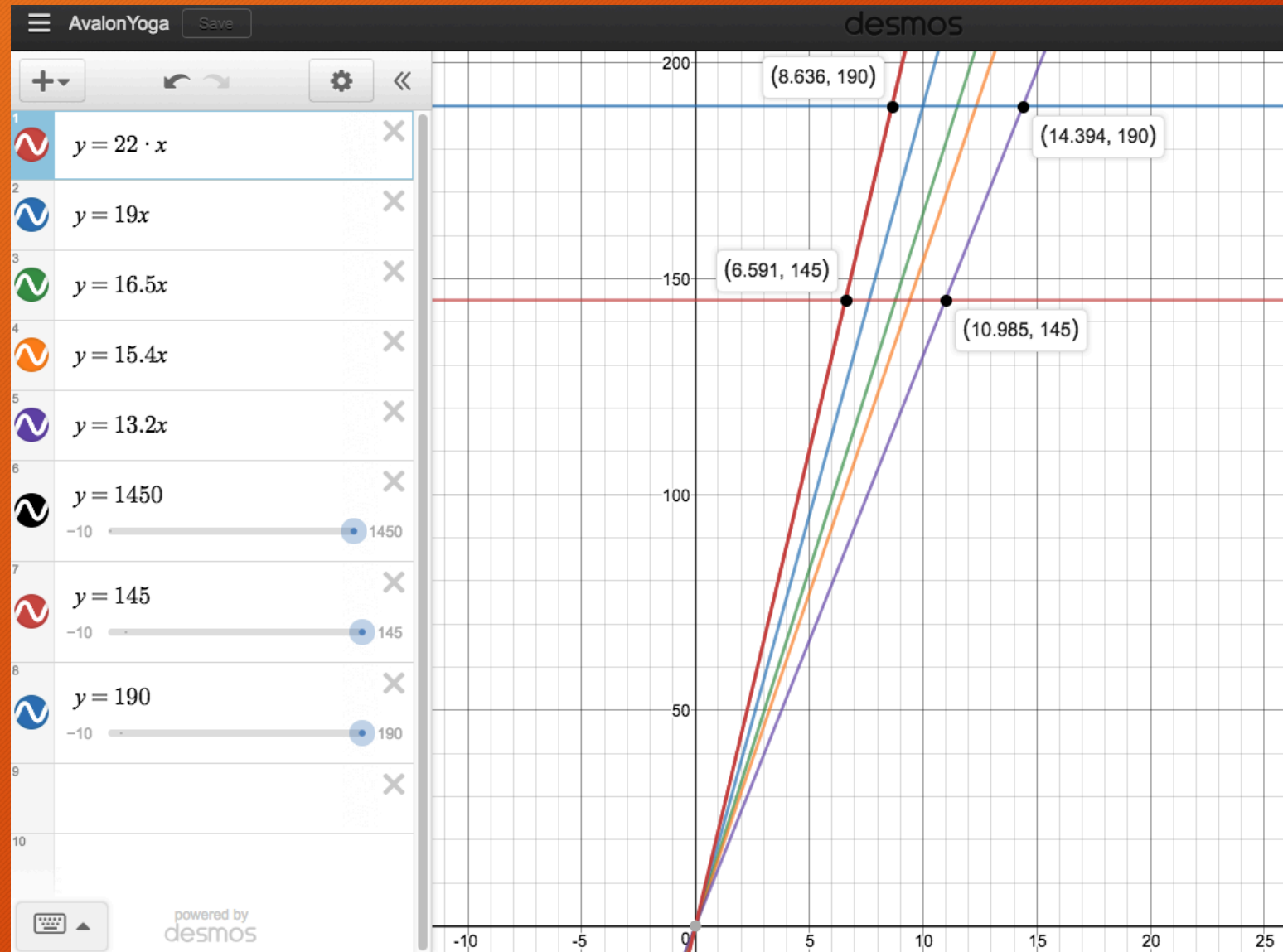# Best deal?!?

Avalon Yoga pricing model

- **One-Year Unlimited Memberships — $1450**
- **Monthly w/Autopay — No Contract! $145/Mo**
- **Monthly memberships without auto-pay — $190.**
- Packages:
  - 1 class - $22
  - 5 classes - $95
  - 10 classes - $165
  - 20 classes - $308
  - 40 classes - $528

http://avalonyoga.com/pricing-packages/
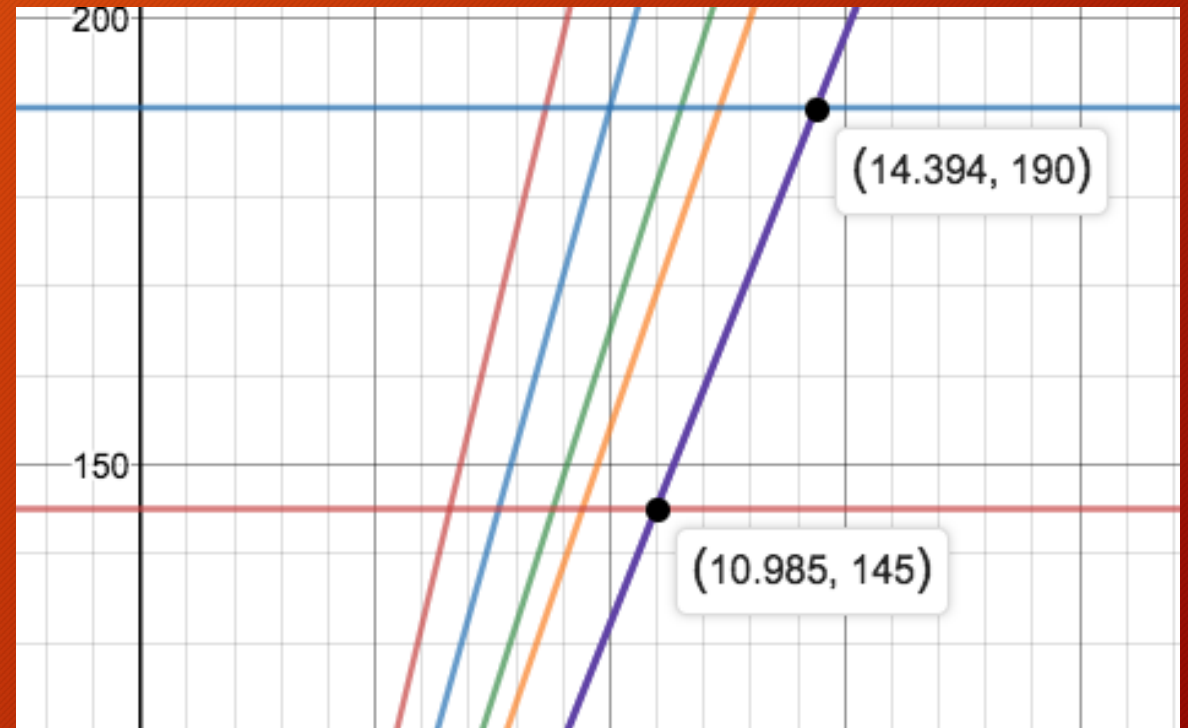
Avalon Yoga pricing model

- **One-Year Unlimited Memberships — $1450**
- **Monthly w/Autopay — No Contract! $145/Mo**
- **Monthly memberships without auto-pay — $190/Mo**
- Packages:
  - 1 class - $22   ==> $22 per class
  - 5 classes - $95   ==> $19 per class
  - 10 classes - $165   ==> $16.5 per class
  - 20 classes - $308   ==> $15.4 per class
  - 40 classes - $528   ==> $13.20 per class

http://avalonyoga.com/pricing-packages/
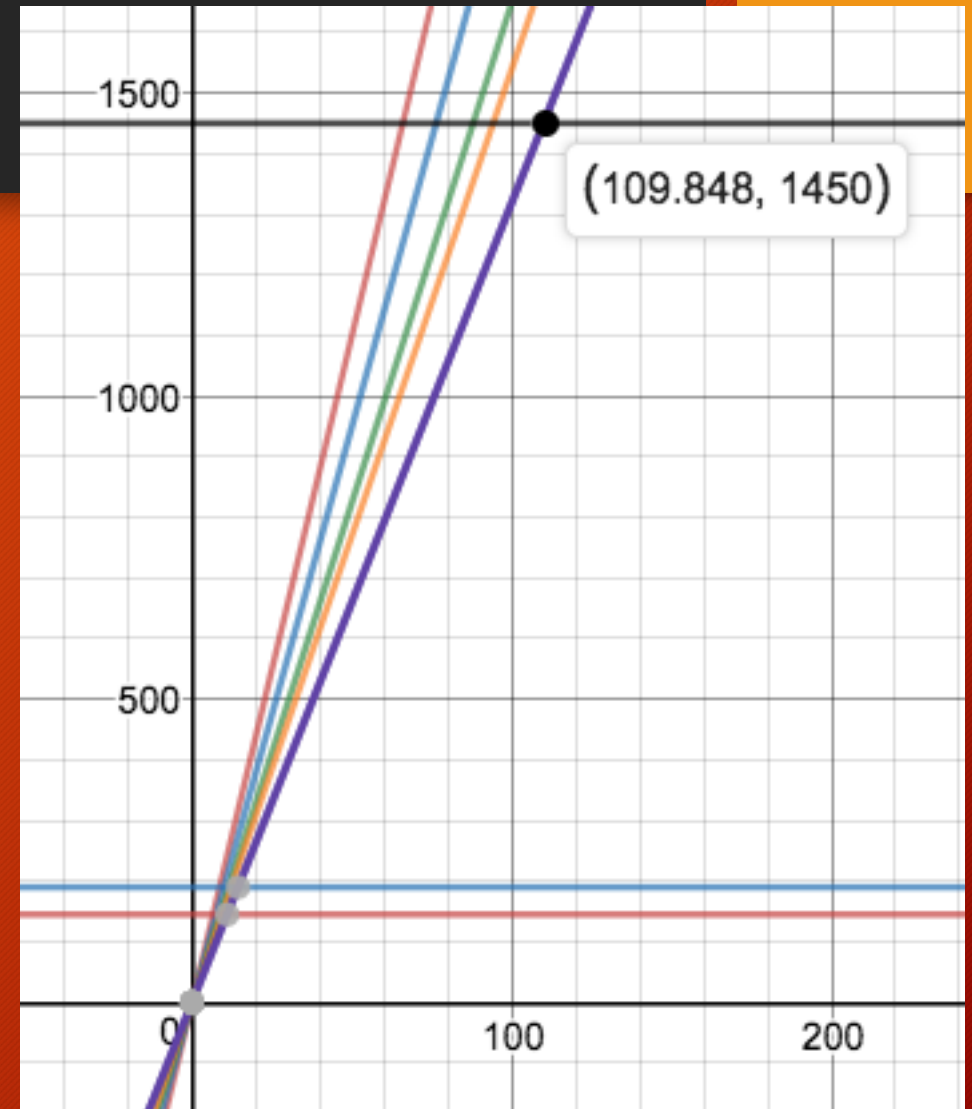
https://www.desmos.com/calculator/ecsss58bsq

From the graph

- 40-classes deal:
  - If I take 11 classes or more a month: Better use $145.

  - 15 classes or more per month: Even the $190 deal is worth it.

From the graph

- If I take more than 109 classes a month, the 1450 deal is best!

(109.848, 1450)

Can you calculate some of these break-even points using algebra?

- You can show on desmos, but also calculate.

Other ideas

- Leasing a car
- Renting
- Mortgages
- Great America (or other) season tickets
- Theater/Synphony/Movies deals

The End